

# **Key Information Document ("KID")**

#### **Purpose**

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

### **Product**

Reverse Convertible linked to Z-AG shares

German Securities Code (WKN): XYN34R / ISIN: DE000XYN34R4

Manufacturer of the Product: XY Bank AG (Issuer) / www.xy-bank.com/contact / call [phone number] for more information

The Federal Financial Supervisory Authority (BaFin), Germany, is responsible for supervising [XY Bank AG] [the manufacturer] in relation to this Key Information Document

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You are about to purchase a product that is not simple and may be difficult to understand.

## 1. What is this product?

### Type

This product is a bearer bond issued under German law.

#### Term

The product has a fixed lifetime and will be due on the Redemption Date.

#### **Objectives**

Objective of the product is to provide you with a specified entitlement according to predefined conditions. You will receive an Interest Payment on the Redemption Date irrespective of the performance of the Underlying.

The possibilities for the redemption of the product are as follows:

- (i) If the Reference Price is at or above the Strike Price you will receive on the Redemption Date 100 % of the Nominal Value.
- (ii) If the Reference Price is below the Strike Price, you will receive a Redemption Amount which depends on the Reference Price. The Redemption Amount will be determined by multiplying the Reference Price with the Multiplier. In this case, you will receive less than the Nominal Value and you will make a loss in case the Redemption Amount plus the Interest Payment is below the purchase price of the product.

You must pay accrued interest (accumulated interest) pro rata when purchasing the product during its lifetime. You renounce the entitlement to a dividend from the Underlying and you have no right to any further entitlement resulting from the Underlying (e.g. voting rights).

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|---|-----------------------------------|--|---|
|   |                                   |  |   |
| Underlying<br>(ISIN)                            | Z-AG share<br>(DE0001234565)      | Reference Price  | Share closing price on the Relevant Exchange on the Valuation Date    |
| Currency of the Product                         | Euro (EUR)                        | Relevant Exchange  | Frankfurt Stock Exchange (XETRA)                                      |
| Currency of the Underlying                      | EUR                               | Valuation Date   | 14 November 2016  |
| Issue Date                                      | 10 December 2015                  | Redemption Date (maturity)                               | 18 November 2016  |
| [Issue Price                                    | 100 percent of the Nominal Value] | Interest Rate  | 10.25 percent p.a.  |
| Nominal Value                                   | EUR 1,000.00                      | Interest Period (period until the Interest Payment Date) | 10 December 2015 (inclusive)<br>until 18 November 2016<br>(exclusive) |
| Strike Price                                    | EUR 37.00                         | Interest Payment Date                                    | Redemption Date   |
| Multiplier                                      | 27.02703                          | Type of Settlement                                       | Cash  |
| Price of the Underlying at Issue of the Product | EUR 37.10                         |  |   |

The Issuer is entitled to terminate the product with immediate effect, if an extraordinary event occurs. Examples of extraordinary events include [the delisting or loss of the Underlying,] [changes in legislation,] [tax events] [and the discontinuation of the Issuer's ability to carry out the necessary hedging transactions]. In this case, the termination amount may possibly be significantly below the [purchase price] [Nominal Value]. A total loss is even possible. You also bear the risk that the product will be called in at a time unfavourable to you, and you may only be able to reinvest the termination amount on less favourable terms.

### Intended retail investor

The product is intended for private clients who pursue the objective of general asset formation / asset optimization and have a short-term investment horizon. This product is a product for clients with advanced knowledge and / or experience with financial products. The investor may bear losses (up to the total loss of the capital invested) and attaches no importance to a capital protection.

# 2. What are the risks and what could I get in return?



The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 5 out of 7, which is a medium-high risk class.

This rates the potential losses from future performance at a medium-high level, and poor market conditions are very unlikely to impact our capacity to pay you.

This product does not include any protection from future market performance so you could lose some or all of your investment.

If we are not able to pay you what is owed, you could lose your entire investment.

#### **Performance Scenarios**

What you will get from this product depends on future market performance. Market developments in the future are uncertain and cannot be accurately predicted.

The scenarios shown are illustrations based on results from the past and on certain assumptions. Markets could develop very differently in the future.

| Recommended holding period: Example Investment |   | 18 November 2016 (maturity) |  |
|--|---|-----------------------------|--|
|  |   | EUR 10,000                  |  |
|  |   | If you redeem at maturity   |  |
| Scenarios                                      |   |                             |  |
| Minimum  | EUR [•]. The return is only guaranteed if the redemption the redemption occurs at maturity and the Issuer is able to fulfill its obligations under the product (see "What happens if XY Bank is unable to pay out?"). |                             |  |
| Stress   | What you might get back after costs   | EUR [•]                     |  |
| Stress   | Percentage return (not annualized)  | [•] %                       |  |
| Unfavourable                                   | What you might get back after costs   | EUR [•]                     |  |
| Ulliavourable                                  | Percentage return (not annualized)  | [•] %                       |  |
| Madawata                                       | What you might get back after costs   | EUR [•]                     |  |
| Moderate                                       | Percentage return (not annualized)  | [●] %                       |  |
| Favourable                                     | What you might get back after costs   | EUR [•]                     |  |
| ravourable                                     | Percentage return (not annualized)  | [•] %                       |  |

The figures shown include all the costs of the product itself, but may not include all the costs that you pay to your advisor or distributor. The figures do not take into account your personal tax situation, which may also affect how much you get back.

The stress scenario shows what you might get back in extreme market circumstances.

The scenarios shown represent possible outcomes calculated based on simulations.

# 3. What happens if XY Bank is unable to pay out?

You are exposed to the risk that the Issuer might be unable to fulfil its obligations in respect of the product – e.g. in the event of insolvency (inability to pay / over-indebtedness) or an administrative order of resolution measures. In case of a crisis of the Issuer such an order can also be issued by a resolution authority in the run-up of an insolvency proceeding. Thereby the resolution authority has extensive intervention powers. Among other things, it can reduce rights of the investors to zero, terminate the product or convert it into shares of the Issuer and suspend rights of the investors. A total loss of your capital invested is possible. The product is a debt instrument and as such is not covered by any deposit protection scheme.

# 4. What are the costs?

The person advising on or selling you this product may charge you other costs. If so, this person will provide you with information about these costs and how they affect your investment.

### Costs over time

The tables show the amounts that are taken from your investment to cover different types of costs. These amounts depend on how much you invest, how long you hold the product. The amounts shown here are illustrations based on an example investment amount and different possible investment periods.

We have assumed:

You would get back the amount that you invested (0 % annual return).

#### EUR 10,000 is invested

|              | If you redeem on 18 November 2016 (maturity) |  |
|--------------|--|--|
| Total costs  | EUR •]                                       |  |
| Cost impact* | [•] %  |  |

<sup>\*</sup> This illustrates the effect of costs over a holding period of less than one year. This percentage is calculated considering the aggregated cost in the period divided by the investment amount and cannot be directly compared to the cost impact figures provided for other products.

### **Composition of costs**

| One-off costs upon entry or exit |             | upon entry or exit                                    | If you redeem at maturity |
|----------------------------------|-------------|---|---------------------------|
| E                                | Intry costs | These costs are already included in the price you pay | [Up to] EUR [●]           |
| E                                | Exit costs  | Not applicable  |                           |

# 5. How long should I hold it and can I take money out early?

### Recommended holding period: 11 months and 8 days, until 18 November 2016 (maturity)

The objective of the product is to provide you with the entitlement described under "1. What is this product?" above provided that the product is held until maturity.

There are no possibilities to take your money out early other than to sell the product through the exchange where the product is listed or off-exchange. If you should sell the product before the end of the recommended holding period, the amount you will receive could be – even significantly – lower than the amount you would have otherwise received.

| Exchange Listing       | Stuttgart Stock Exchange (Freiverkehr);<br>Frankfurt Stock Exchange (Freiverkehr) | Last Exchange Trading Day | 11 November 2016     |
|------------------------|---|---------------------------|----------------------|
| Smallest Tradable Unit | EUR 1,000   | Price Quotation           | Percentage quotation |

In unusual market situations, or in the event of technical faults/disruptions, a purchase and/or sale of the product can be temporarily hindered, or may not be possible at all.

## 6. How can I complain?

Any complaint regarding the person advising on, or selling, the product can be submitted directly to that person via the relevant website.

Any complaint regarding the product or the conduct of the Issuer of this product can be submitted in text form (e.g. by letter or e-mail) to XY Bank under the following address: [postal address of XY Bank, Department, contact details of the complaints office within the organization of the Issuer, e-mail address, www.xy-bank.com/complaints].

# 7. Other relevant information

The prospectus, any supplements thereto and the final terms are published on the Issuer's website (<a href="www.xy-bank.com">www.xy-bank.com</a>; the prospectus and the supplements under "Service / Prospectuses"; the final terms after entering the relevant ISIN or WKN and then under "Downloads"), all in accordance with legal requirements. In order to obtain more detailed information - and in particular details of the structure of and risks associated with an investment in the product - you should read these documents.